



Global Transaction Services

Cash Management Trade Services and Finance Securities Services Fund Services

UCP 600 Understanding & Application Part I

Victor Pena Vice President Americas Regional Trade Advisor



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UCP 600 Understanding & Application

Session I:

- Review History & Process
- Comparison with UCP 500
- Overview of UCP 600 Articles (1 16)

Session II (to be offered at future date):

- Overview of UCP 600 Articles (17 39)
- Other Related UCP Documents
- What Needs to Be Done To Prepare



Review History & Process

- The UCP is the work of the ICC, a private international organization founded in 1919.
 Formulated entirely by experts in the private sector.
 It remains, to date, the most successful set of private rules for trade ever developed.
- UCP 600 Sixth (6th) revision since it's inception by the International Chamber of Commerce in 1933





- Drafting Group and Consulting Group established after approval given by ICC Banking Commission in May 2003
- Tasked to completely review UCP500 from a technical perspective (not line by line), to see what could be changed, if anything, to reduce queries and negate need for repetition and dispute
- Included in review ICC Opinions, Decisions, DOCDEX cases, legal decisions, URR525, ISP98 and eUCP
 - Nearly 60% of all ICC Opinions concerned seven articles in UCP 500*
 - Seventeen articles have none, one or two Opinions
 - Over 60 DOCDEX cases



Review History & Process

Seven Articles that have lead to nearly 60% of ICC Opinions are:

- Article 9 Liability of Issuing and Confirming Banks
- Article 13 Standard for Examination of Documents
- Article 14 Discrepant Documents and Notice
- Article 21 Unspecified Issuers of Contents of Documents
- Article 23 Marine/Ocean Bills of Lading
- Article 37 Commercial Invoices
- Article 48 Transferable Credits



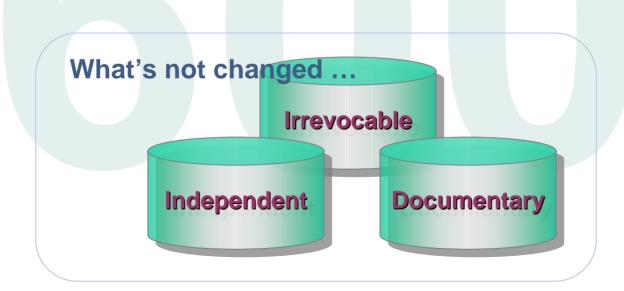
Review History & Process

- Over 5000 comments reviewed
- Drafting Group (9 members) met on 15 occasions
- Consulting Group (41 members from 26 countries)
- 45/50 countries actively participated in 4 or more drafts
- ICC National Committees were requested to vote on issues such as:
 - "On its face", "Reasonable time", "Negotiation" leave out or retain
 - Introduction of new articles, splitting of others, "parties" or "banks",
 - Discounting of deferred payment undertakings"
 - Degree of review for "inconsistency" or "non conflicting"
- 7 reviews by the ICC Banking Commission
- ICC unanimously approved 2007 Revision on 25th October 2006



Comparison with UCP 500

- New terminology, concepts & wording introduced
- Re-organization of the rules
- Substantive & cosmetic changes
- Improved clarity, yet created new ambiguity





Comparison with UCP 500

UCP 600 (39 Articles)

- New:
 - Article 2 Definitions
 - Article 3 Interpretations
 - Article 9 Advising of Credits
 & Amendments
 - Article 12 Nomination
 - Article 15 Complying Presentation
 - Article 17 Original Documents
 & Copies

UCP 500 (49 Articles)

- Not included in new Revision:
 - Article 5 Instructions to Issue/Amend Credits
 - Article 6 (part) Revocable
 - Article 8 Revocation
 - Article 12 Incomplete or Unclear Instructions
 - Article 38 Other Documents
 - Articles 2,6,9,10,20,21,22, 30,31,33,35,36,46,47 content merged or amalgamated



No Change from UCP 500 legal status

- Rules apply to LC by incorporation into the LC not by operation of the law
- Rules may be overridden by express terms in the L/C
- Rules are subject to interpretation by national courts



UCP 600

General Provisions and Definitions	1 - 5
Liabilities and Responsibilities	6 - 13
Examination of Documents	14 - 17
Documents	18 - 28
Miscellaneous Provisions	29 - 33
Disclaimers	34 - 37
Transferable Credit & Assignment	38 - 39



39 V. UCP 500

49

Application of UCP

- Still applicable to Standbys
- No reference to "unless otherwise stipulated in the credit" here and elsewhere in the 2007 Revision
- Applicable when the credit expressly indicates that is subject to these "rules" - (SWIFT changes have been made to bring in line)
- "Binding on all parties unless modified or excluded by the terms of the L/C "



Examples of express indication:

Use of SWIFT:

40E: Applicable Rules UCP LATEST VERSION

Use of telex or letter:

This credit is subject to the Uniform Customs and Practice for Documentary Credits, 2007 Revision, ICC Publication No. 600.

This credit is subject to UCP 600



Examples of an exclusion or modification to a rule:

Contrary to article 32 of the UCP, this credit remains valid for subsequent installments despite any shipment or drawing not made within the period allowed.

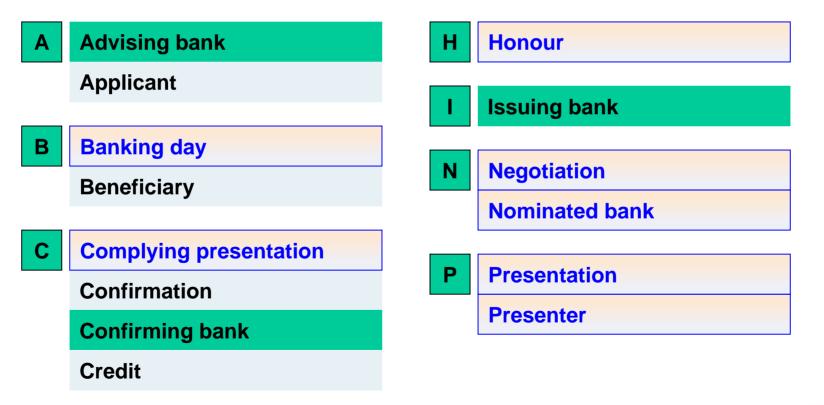
Sub-Article 28(c) does not apply.

Documents must not be dated earlier than the date of the issuance of this credit.



NEW Article 2 – Definitions (UCP 500 - Part of Art. 2, 7, 9, & 10)

Certain terms are defined, so that they provide references when such terms are used in the articles





Banking Day

Day on which a bank is regularly open for performance of an act subject to these rules





Complying Presentation

- Presentation in accordance with
 - Terms & conditions of the credit
 - Applicable UCP provisions
 - International standard banking practice

What is international standard banking practice ?

Is it referring to the "ISBP" ?



Honour

For credit available by	
⇒ Sight payment	Pay at sight
⇒ Deferred payment	Incur deferred payment undertaking Pay at maturity
⇒ Acceptance	Accept bill of exchange Pay at maturity

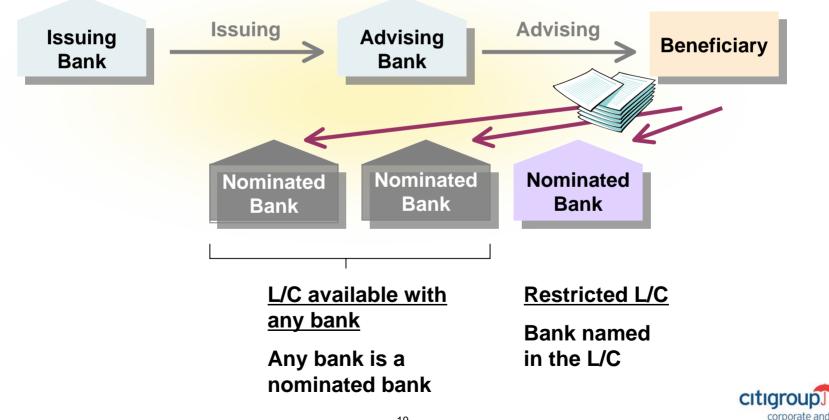
Negotiation

- Purchase by the nominated bank of drafts (drawn on another bank) and/or documents under a complying presentation,
- By advancing or agreeing to advance funds to beneficiary, on or before the banking day on which reimbursement is due to the nominated bank.



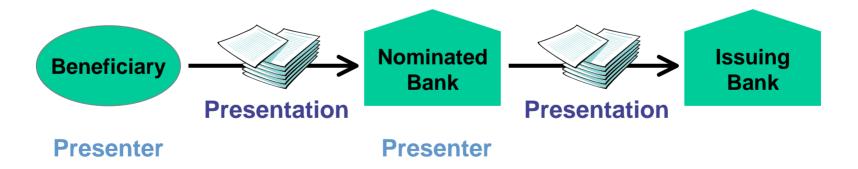
Nominated Bank

The bank with which the credit is available, or any bank in the case of a freely available credit



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- Presentation
 - Delivery of documents to issuing bank or nominated bank; or
 - The documents so delivered
- Presenter
 - Party that makes a presentation





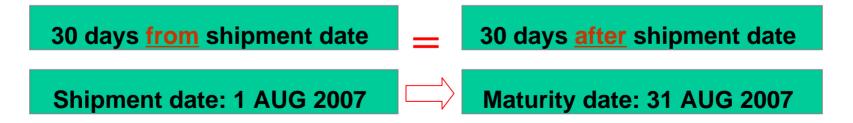
NEW Article 3 – Interpretations (UCP 500 - Art. 47 & part of Art. 2, 20, 46)

Where applicable, words in the singular include the plural and vice versa.

⇒ No more "(s)" - "Document" instead of "Document(s)"

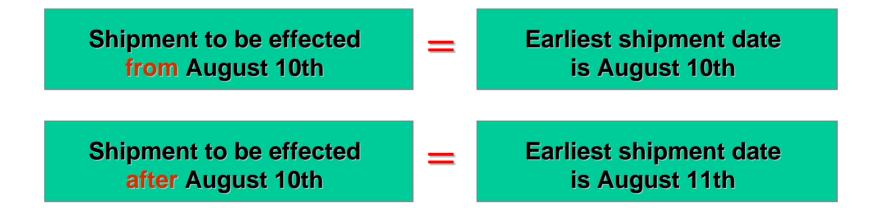
NEW • A credit is irrevocable even if no indication to that effect.

NEW For determining maturity date, the words "from" and "after" exclude the date mentioned (ISBP – 45,d)





- For determining a period of shipment, the words "from" and "after" have different meanings
 - "From" includes the date mentioned
 - "After" excludes the date mentioned





Article 4 - Credits v. Contracts (UCP 500 - Art. 3)

- Independence Principle L/C is a separate transaction from the underlying contract
- Banks <u>should discourage</u> any attempt to include contract as integral part of L/C

Discouraged ??	L/C	Contract No.123	h
Details as per Contra No.123, which is appended and forms integral part of the cr	an		
			citigre

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Article 5 - Documents v. Goods/Services/Performance (UCP 500 - Art. 4)

- Banks deal with documents and not with goods, services or performances to which the documents may relate.
- In Credit operations <u>all</u> <u>parties concerned</u> deal with documents, and not with goods, services and/or other performances to which the documents may relate. (UCP 500 Article 4)



Article 6 - Availability, Expiry Date and Place for Presentation (UCP 500 - Art.42 and part of Art. 9,a,b, 10)

L/C must ...

- State the bank with which it is available, or that it is available with any bank (available with a nominated bank also available with the issuing bank)
- State that it is available by sight payment, deferred payment, acceptance or negotiation
- Not be available by draft on applicant

Examples:

Available with issuing bank by deferred payment

Available with Bank XYZ by payment

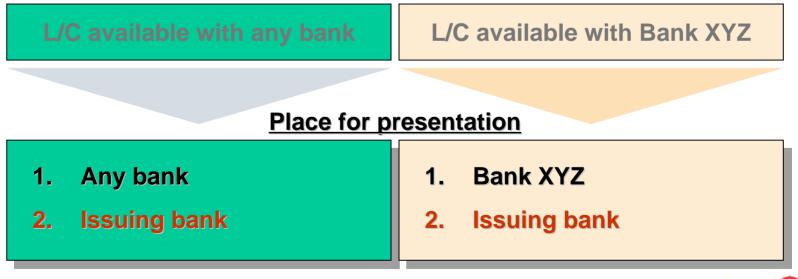
Available with any bank by negotiation



Expiry date

⇒ Last day for presentation of documents

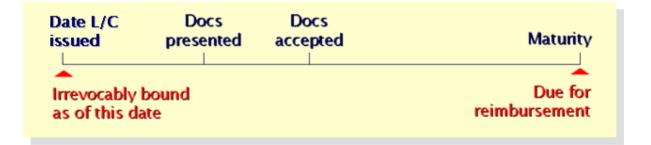
- Place for presentation
 - Bank with which the L/C is available, or
 - Any bank, if the L/C is available with any bank, and
 - Issuing bank



Article 7 – Issuing Bank Undertaking (UCP500 – part of Art. 9,a)

- Honour complying presentation made to nominated bank or to issuing bank itself
- Reimburse nominated bank that has honoured/negotiated and forwarded complying documents to issuing bank
- Irrevocably bound as of the time L/C is issued
- For usance L/C, reimbursement is due at maturity of deferred payment undertaking or acceptance, <u>whether or not nominated bank prepaid</u>
- or purchased before maturity





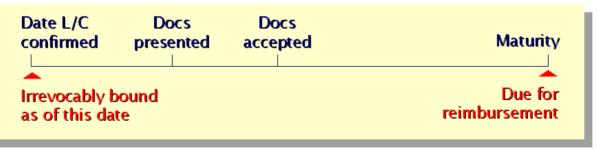
NEW

 Issuing bank's undertaking to reimburse nominated bank is independent of its undertaking to beneficiary



Article 8 – Confirming Bank Undertaking (UCP500 - 9,c and part of Art.9,b)

- Honour a complying presentation, or negotiate without recourse
- Reimburse nominated bank that has honoured/negotiated and forwarded complying documents to confirming bank
- Irrevocably bound as of the time of confirmation
- For usance L/C, reimbursement is due at maturity of deferred payment undertaking or acceptance, <u>whether or not nominated bank prepaid or</u> <u>purchased before maturity</u>



- NEW
- Confirming bank's undertaking to reimburse nominated bank is independent of its undertaking to beneficiary



NEW

NFW

Article 9 - Advising of Credits and Amendments (UCP500 - Art.7, 11,b)

- By advising an L/C, the advising bank signifies:
 - Its without any undertaking to honour or negotiate
 - It has <u>satisfied itself</u> as to the apparent authenticity of the L/C or amendment
 - The advice <u>accurately reflects</u> the L/C's terms and conditions

L/C	Advice 关
Available with: Any Bank	Available with: Advising Bank
By: Negotiation	By: Negotiation
Reimburse: Claim at sight	Reimburse: Advising Bank
on Bank XYZ, New York Branch	holds special reimbursement instruction

An advising bank may utilize the services of another bank to advise the credit - <u>second advising bank</u>



NEW

Article 10 – Amendments (UCP500 - Art. 9,d)

- Amendment must be agreed to by the issuing bank, confirming bank, if any, and the beneficiary
- Issuing bank/Confirming bank is irrevocably bound as of time of issuance and advising of amendment
- Confirming bank must inform issuing bank of election not to extend confirmation to an amendment and may advise beneficiary of amendment without it's confirmation
- Notification of acceptance or rejection received should be given by second advising bank to the advising and the advising bank to the issuing bank
- Partial acceptance = Notice of rejection



NEW

Disregard any provision that the amendment shall be in force unless rejected by beneficiary within certain time Silence ∠ Consent



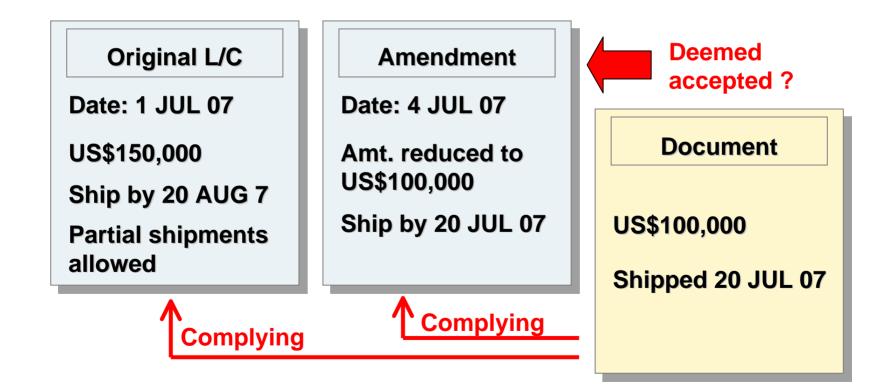
Amendment No.1

- Amount reduced by USD100,000.00

This amendment shall be in force unless rejected by beneficiary on or before 30 Nov 2007.



 Presentation that complies with the credit and not yet accepted amendment – deemed to be beneficiary's acceptance of the amendment





Article11 – Teletransmitted and Pre-Advised Credits and Amendments (UCP 500 - Art. 11,a,c)

- Authenticated teletransmission of credit and amendment deemed to be operative, unless otherwise stated.
- If teletransmission states "full details to follow" (or words of similar effect), issuing bank must then issue the operative credit or amendment in terms not inconsistent with the teletransmission
- Preliminary advice of issuance of a credit or amendment <u>obligates</u>
 <u>the issuing bank</u> to issue the operative credit or amendment.



Article 12 – Nomination (UCP500 - Art. 10,c)

- Nomination does not obligate nominated bank to honour
- By nominating a bank to accept a draft or incur a deferred payment NEW undertaking, an issuing bank authorizes that nominated bank to prepay or purchase a draft accepted or a deferred payment undertaking incurred by that nominated bank



at 90 days after date of shipment Citibank N.A. is authorized to :

- **1.** Incur a Deferred Payment Undertaking ("DPU"); and
- 2. "Prepay" its DPU (ie early payment before maturity)



Article 13 – Bank to Bank Reimbursement Agreements (UCP500 - Art. 19)

If a credit states that reimbursement is to be obtained from a reimbursing bank, it must state if the reimbursement is <u>subject to the</u> <u>ICC rules for bank-to-bank reimbursements</u> in effect on the date of issuance of the credit.



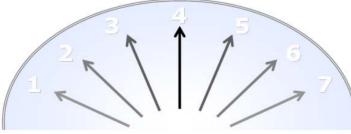
Article 14 - Standard for Examination of Documents (UCP 500 - Art. 13, 21, 22)

- Must examine documents on their face to determine compliance
- Other than the commercial invoice, description of goods, <u>services</u>
 <u>or performance</u>, may be stated in general terms
- Disregard documents not required by L/C and may be returned
- Disregard non-documentary condition
- Documents may be dated prior to issuance date of LC, but not later than date of presentation



- UCP 500 Reasonable time not to exceed SEVEN banking days following the day of receipt of documents
- UCP 600: <u>Max. of FIVE banking days</u> following day of presentation. Not curtailed or affected by other events.

	М	Tu	W	Th	F	Sa	S	Μ	Tu	W
UCP 600	0	1	2	3	4	X	X	5		
UCP 500	0	1	2	3	4	X	X	5	6	7



What is reasonable ?



Presentation Period

- Presentation including an <u>original transport document</u> must be made not later than 21 calendar days after date of shipment
- Transport document Subject to Articles 19-25

UCP 500

- Every Credit which calls for a transport document should also stipulate a specified period of time after the date of shipment during which presentation must be made ...
- No later than 21 days after shipment, if no such time period is stipulated
- Transport document As defined in Articles 23-29



Data Not Conflicting

Data in a document <u>must not conflict</u> with data in that document, other stipulated documents or the L/C

UCP 500

Documents which appear on their face to be <u>inconsistent</u> with one another will be considered as not appearing on their face to be in compliance with the terms and conditions of the Credit.



Unspecified Issuer or Content

Other than invoice, transport document or insurance document, banks will accept the document if (1) its content appears to <u>fulfill the function</u>, and (2) it complies with 14(d)

Example: L/C calls for Inspection Certificate





Addresses of Beneficiary & Applicant

- Need not be the same between stipulated documents & the credit; but
- Must be <u>within the same country</u> as in the credit
- Disregard contact details of beneficiary and applicant (fax, phone, email) stated in the credit (ISBP 61)
- However, if they form part of <u>consignee and notify party details in</u> <u>transport document</u>, applicant's contact details must be as stated in the credit



Letter of Credit

Applicant: ABC Inc. 3 Temasek Avenue 16-00 Centennial Tower Singapore 039190 Fax No. 6328 5201

B/L to notify applicant

Invoice

Bill to: ABC Inc. 10 Coleman Street Singapore 179809

Fax No. 6328 5464

Bill of Lading

Notify: ABC Inc. 10 Coleman Street Singapore 179809

Fax No. 6328 5464

Bill of Lading

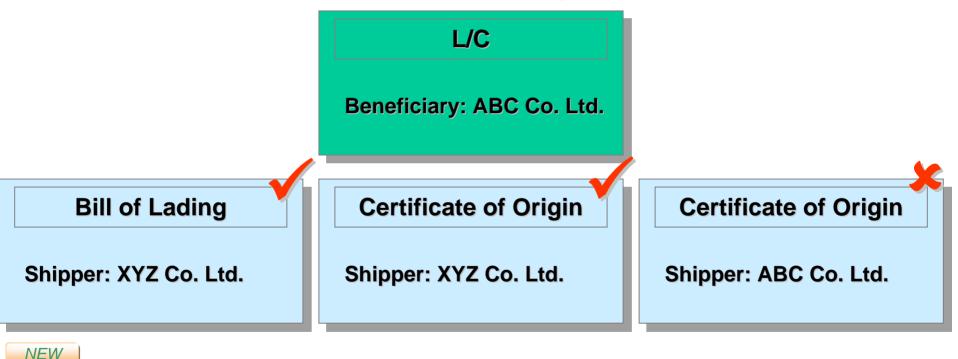
Notify: ABC Inc. 3 Temasek Avenue 16-00 Centennial Tower Singapore 039190 Fax No. 6328 5201



X

Shipper, Consignor, Transport Document Issuer

 Shipper or consignor of goods indicated on any documents need not be the L/C beneficiary, but must be consistent among all documents



 Transport document may be issued by party other than carrier/ owner/ master/ charterer, provided it meets the requirements of articles 19, 20, 21, 22, 23 or 24



Article 15 – Complying Presentation NEW

<u>When</u>	Without				
Issuing bank determines	It must honour				
a presentation is	and release documents to				
complying	the applicant				
Confirming bank	It must honour or				
determines a presentation	negotiate and forward				
is complying	documents to issuing bank				
Nominated bank determines a presentation is complying, and honours or negotiates	It must forward documents to confirming bank or issuing bank				



Article 16 – Discrepant Documents, Waiver and Notice (UCP 500 – Art. 14,b,c,d,e)

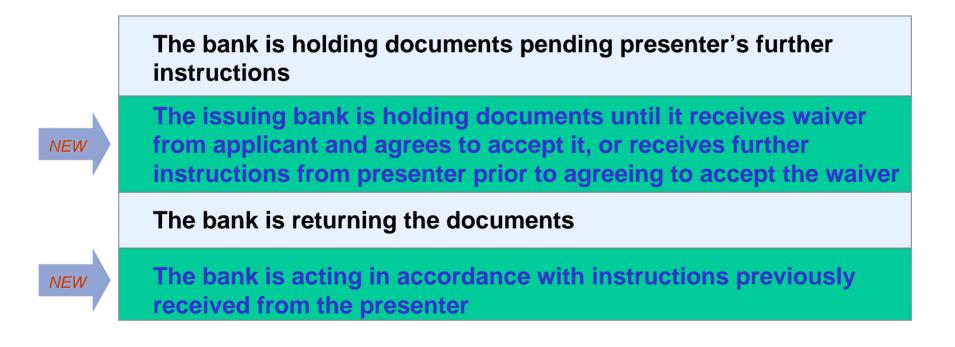
- Nominated/Confirming/Issuing bank may refuse to honour or negotiate discrepant documents
- Issuing bank, in its sole judgment approach applicant for waiver
- Notice of refusal <u>must be given no later than close of the fifth</u> <u>banking day</u> following day of presentation
- Failing to act in accordance with this article precludes the bank from claiming the presentation does not comply
- After providing notice of refusal

NEW

- The bank may return documents to presenter at any time
- Issuing bank or confirming bank may claim refund for any reimbursement made, with interest

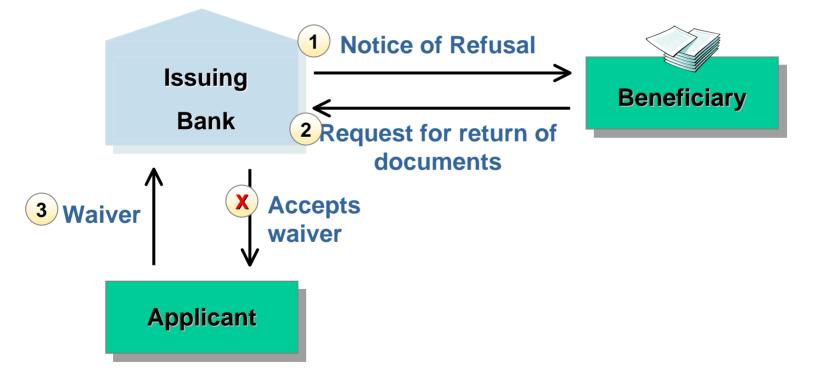


- Single Notice of Refusal must state:
 - the bank is refusing to honour or negotiate,
 - each discrepancy in respect of the refusal, and
 - one of the following:



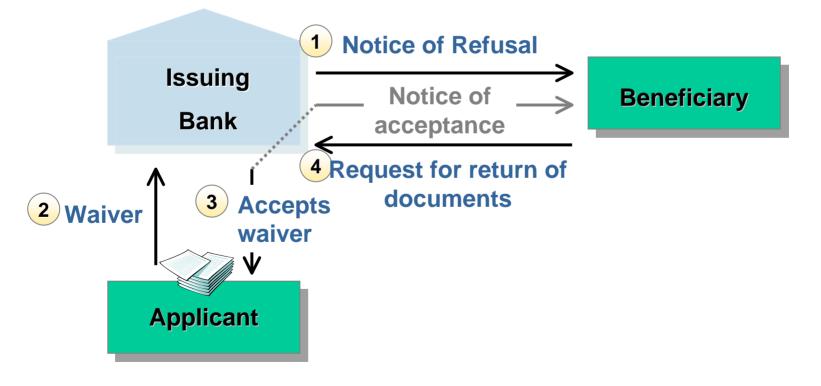


Notice of Refusal: "The issuing bank is holding documents until it receives waiver from applicant and agrees to accept it, or receives further instructions from presenter prior to agreeing to accept the waiver."





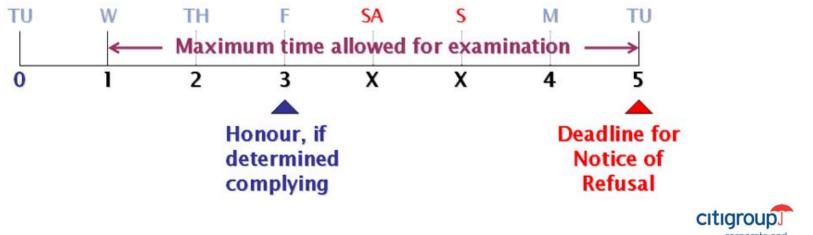
Notice of Refusal: "The issuing bank is holding documents until it receives waiver from applicant and agrees to accept it, or receives further instructions from presenter prior to agreeing to accept the waiver."





Important Timelines (UCP 600 14, 15 and 16)

- Document Examination:
 - Max. 5 banking days following the day of presentation
- Complying Presentation:
 - <u>When</u> an issuing bank determines that a presentation is complying, it must honour
- Refusal:
 - Notice of refusal by the close of the fifth banking day following the day of presentation



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Any Questions?

Our Technical Trade Specialists are happy to answer your technical LC questions. Please mention that you attended our Webinar!

Barbara Fernandez in Tampa, FL

Phone: 1-813-604-7088

E-Mail: barbara.e.fernandez@citigroup.com

Victor Pena in Tampa, FL

Phone: 1-813-604-7042

E-Mail: victor.a.pena@citigroup.com

Our Trade Bankers are available to provide additional information about our trade services, our trade finance capabilities, and our global network. Please contact:

John Ladany in New York, NY

Phone: 1-212-816-1069

E-Mail: john.ladany@citigroup.com



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Citigroup corporate and investment banking

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